# What makes *Radio* so special?

Radio creates visual images through audio communication.

PSAs (public service announcements) use sound to create an image that stimulates listener reaction.

### Communication adage:

## Supply Information TO create an Attitude TO motivate Behavior

## Writing PSAs Specifically For Radio

#### Differences From Print Media:

- Time is a controlling factor
- Uses fewer words to relay the message

## • Know your target audience

- o Whom do you want to reach?
  - Give benefits to the target audience.
  - Address their needs and concerns.

## Defining the message

- o Identify the key information
- o Develop the message so it focuses on the key information.
- Develop the message so it reinforces the key information.

### Structuring the PSA

- o The Opening
  - Develop a strong, short opening sentence directed at the target audience.
  - Focus on the key information and the benefit to the listener.
  - Do not overload with a multitude of facts and figures.
- o The Body
  - Use correct number of words

75 words = 30 seconds 150 words = 60 seconds

- Supply a limited number of facts and figures that support the message.
- Address the needs and concerns of the target audience.
- The Ending
  - Summarize the message
  - Repeat key information
  - Tell the listener where to get more information

#### Live reads:

"For more information call 1-800-555-1212. That's 800-555-1212."

(Put phone number of the organization **in** the PSA header—which could run vertically on left side of copy sheet)

#### Pre-taped reads:

"For more information call XYZ Organization at 800-555-1234" (always include phone number on *cart* label)

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